

EMPLOYMENT

UW Madison, Agricultural & Applied Economics and Economics: Associate Professor, 2011-Present.

UW Madison, Center for Demography and Ecology: Faculty Affiliate, 2008-Present.

Michigan State University, Economics: Assistant Professor, 2010-2011.

UW Madison, Agricultural & Applied Economics: Assistant Professor, 2005-2011.

UW Madison: Alfred Toepfer Faculty Fellow, 2008-2010.

DEGREES

Ph.D. University of California Berkeley, Agricultural & Resource Economics, 2005.

M.Sc. University of California Berkeley, Agricultural & Resource Economics, 2000.

B.A. University of California Berkeley, Development Studies (Spanish minor), 1996.

PUBLICATIONS

"Vote-Buying and Reciprocity," with F. Finan, 2012. *Econometrica*, Forthcoming.

"Motives for Sharing in Social Networks," with E. Ligon, 2012. *Journal of Development Economics*, Forthcoming.

"Inequality, Reciprocity, and Credit in Social Networks," with A. Yuskavage, 2012. *American Journal of Agricultural Economics, Papers and Proceedings*, Forthcoming.

"The Apple and Your Eye: Visual and Taste Rank-Ordered Probit Analysis with Correlated Errors," 2010. *Food Quality and Preference*, 21(1): 112-120.

"Detecting Problems in Survey Data using Benford's Law," with G. Judge, 2009. *Journal of Human Resources*, 44(1): 1-24.

"To Deceive or Not To Deceive: The Effect of Deception on Behavior in Future Laboratory Experiments," with J. Jamison and D. Karlan, 2008. *Journal of Economic Behavior and Organization*, 68(3-4): 477-488.

"Theft, Gift-Giving, and Trustworthiness: Honesty is Its Own Reward in Rural Paraguay," 2007. *American Economic Review*, 97(5): 1560-1582.

"Risk Aversion and Expected-Utility Theory: A Calibration Exercise," 2007. *Journal of Risk and Uncertainty*, 35(1): 67-76.

"An Empirical Non-Parametric Likelihood Family of Data-Based Benford-Like Distributions," with M. Grendar and G. Judge, 2007. *Physica A: Statistical Mechanics and its Applications*, 380: 429-438.

"Traditional Trust Measurement and the Risk Confound: An Experiment in Rural Paraguay," 2007. *Journal of Economic Behavior and Organization*, 62(2): 272-292.

"Measuring Vulnerability," with E. Ligon, 2003. *Economic Journal*, 113(486): 95-102.

WORKING PAPERS

"The Roles of Risk and Ambiguity in Technology Adoption," with B.L. Barham, J.-P. Chavas, D. Fitz, and V. Ríos Salas, 2011.

“Reciprocated Versus Unreciprocated Sharing in Social Networks,” with A. Yuskavage, 2011.

“Structural Experimentation to Distinguish between Models of Risk Sharing with Frictions,” with E. Ligon, 2010.

“Evaluating Different Approaches to Estimating Vulnerability,” with E. Ligon, 2004. World Bank, Social Protection Discussion Paper No. 0410.

WORK IN PROGRESS

“Identifying Social Effects on Investment in Public Goods: Sanitation in Senegal,” with J.-F. Houde and M. Lipscomb.

WRITE-UPS IN THE (NOT SO) POPULAR PRESS

“Figuring the Net Worth of Trust,” 2007. *Grow: Wisconsin’s Magazine for the Life Sciences*, 1(1): 27.

“Young Guns: 5 Hot Minds in Economics,” 2006. *Yale Economic Review*, 3(1): 30-37.

“To Deceive or not to Deceive? The Economic Consequences of Deception,” 2006. *Yale Economic Review*, 3(1): 3.

GRANTS

Gates Foundation, 2011–2013 (\$1,000,000) (with J.-F. Houde and M. Lipscomb).

USDA-AFRI, 2010–2013 (\$300,000) (with B. Barham and J.-P. Chavas).

USDA Hatch Grant, 2010–2014 (\$65,000) (with B. Barham and J.-P. Chavas).

Graduate School Research Committee Award, University of Wisconsin-Madison, 2009–2010 (\$12,000).

Graduate School Research Committee Award, University of Wisconsin-Madison, 2007–2008 (\$25,000).

USDA Hatch Grant, 2006–2009 (\$50,000).

Chronic Poverty Research Centre Grant, 2006 (\$50,000) (with M. Carter).

Graduate School Research Committee Award, University of Wisconsin-Madison, 2006–2007 (\$20,000).

Small Grant in Behavioral Economics, Russell Sage Foundation, 2006–2007 (\$2,500).

Small Grant in Behavioral Economics, Russell Sage Foundation, 2002.

Mini-Grant, Institute of Business and Economic Research, 2002.

Mini-Grant, Center for International and Development Economics Research, 2002.

Program in Applied Economics Fellowship, Social Science Research Council, 2001–2002.

William and Flora Hewlett Foundation Fellowship, 1999–2001.

AWARDS

“Top 20 most-cited articles” published in the *Journal of Economic Behavior and Organization* 2005-2009, 2010.

Taylor-Hibbard award for Excellence in Graduate Teaching, 2008.

Phi Beta Kappa, University of California, Berkeley, 1996.

Truman Scholarship Finalist, 1995.

TEACHING

Michigan State University. Economics:

Undergraduate level ‘Economic Analysis of Latin America’. 2010.

PhD level ‘Growth, Development, and Human Resources’. 2010.

University of Wisconsin, Madison. Agricultural & Applied Economics:

Undergraduate level ‘Growth and Development’. 2005, 2006.

Undergraduate level ‘Latin American Economic Development’. 2006, 2008, 2009.

Undergraduate level ‘Economic Problems of Developing Areas’. 2008.

PhD level ‘Development Economics’. 2006, 2008, 2010.

Department Seminar. 2008, 2009, 2010.
Development Economics Workshop. 2007, 2008.
University of California, Berkeley. Agricultural & Resource Economics:
PhD level 'Math for Economists'. 2003.

WORK EXPERIENCE

World Bank: Short Term Consultant for Peter Lanjouw, 2004.
World Bank: Summer Intern for Steve Knack and Vinaya Swaroop, 2001.
Peace Corps, Paraguay: Agricultural Extensionist, 1996–1998.

CONFERENCE PRESENTATIONS

2010-2011: ASSA in Denver.
2009-2010: BREAD-Verona-Trento Summer Workshop.
2008-2009: BREAD at Duke, MIEDC at U of Minnesota.
2007-2008: MIEDC at UW Madison, SITE at Stanford.
2006-2007: BREAD at Yale, CPRC in Manchester, ESA in Tucson.
2005-2006: NEUDC at Brown.
2003-2004: NEUDC at Yale.

INVITED SEMINARS

2011-2012: (including upcoming) Bocconi, Institute for International Economic Studies (IIES), Stockholm School of Economics, World Bank DECRG.
2010-2011: Northwestern, University of Nebraska at Lincoln (Ag Econ).
2009-2010: Michigan State University, Paris School of Economics, Toulouse School of Economics, University of Chicago Harris School (Public Policy), University of Michigan, University of Wisconsin at Madison (Ag Econ), University of Wisconsin at Madison (Political Science).
2008-2009: Dartmouth, Princeton, University of Maryland, University of Wisconsin (Center for Demography and Ecology), Yale.
2007-2008: Duke, Ohio State (Ag Econ), Texas A&M (Ag Econ), University of Maryland.
2006-2007: Purdue (Ag Econ).
2005-2006: Iowa State (Ag Econ), University of Wisconsin (Sociology), World Bank, Yale.
2004-2005: Brandeis, Carnegie Mellon (Social and Decision Sciences), Harvard (Kennedy School), Middlebury, NC State (Ag Econ), Simon Fraser, UC Irvine, University of Maryland (Ag Econ), University of Wisconsin (Ag Econ), Williams.

OTHER INFORMATION

Languages

English (native), Spanish (fluent), Guarani (fluent), and Mandarin Chinese (basic).

Editorial Positions

2011: *Applied Economic Perspectives and Policy* - Editorial Board.
2011: *Journal of Economic Behavior and Organization* - Associate Editor.

Referee

AEJ: Applied Economics, Agricultural Economics, Alaska EPSCoR, American Journal of Agricultural Economics, American Economic Review, Canadian Journal of Agricultural Economics, Choices, Contemporary Economic Policy, Economic Development and Cultural Change, Economic Inquiry, Economic Journal, Economics Letters, Empirica, European Economic Review, Experimental Economics, Health Economics, International Economic Review, International Economics and Economic Policy, Journal of African Economies, Journal of Development

Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Environmental Economics and Management, Journal of the European Economic Association, Journal of Human Resources, Journal of International Development, Journal of Political Economy, Journal of Public Economics, Land Economics, National Science Foundation, Quarterly Review of Economics and Finance, Review of Economic Studies, Review of Economics and Statistics, United States - Israel Binational Agricultural Research and Development Fund (BARD), World Bank Research Proposal, World Development.

Outside Service

Chair of Selected Papers and Posters Committee, AAEA 2010–2011.
Selected Papers and Posters Committee Member, AAEA 2008–2010.
Topic Leader for International Development Section, AAEA 2008.
Midwest International Economic Development Conference Organizing Committee, MIEDC 2007–2008.

University Committees

Computer Committee, Department of Economics, MSU 2010–2011.
Graduate Committee, Department of Agricultural & Applied Economics, UW Madison 2009–2010.
Department Seminar Organizer, Department of Agricultural & Applied Economics, UW Madison 2009–2010.
Graduate Committee, Department of Agricultural & Applied Economics, UW Madison 2008–2009.
Department Seminar Organizer, Department of Agricultural & Applied Economics, UW Madison 2008–2009.
International Committee, College of Agricultural and Life Sciences, UW Madison 2008–2009.
Development Seminar Organizer, Department of Agricultural & Applied Economics, UW Madison Spring 2008.
Personnel Committee, Department of Agricultural & Applied Economics, UW Madison 2007–2008.
Development Seminar Organizer, Department of Agricultural & Applied Economics, UW Madison Spring 2007.
Undergraduate Committee, Department of Agricultural & Applied Economics, UW Madison 2006–2007.
Graduate Committee, Department of Agricultural & Applied Economics, UW Madison 2005–2006.
Admissions Committee, Department of Agricultural & Resource Economics, UC Berkeley 2003–2004.