

## **JEREMY D. FOLTZ**

### **CURRICULUM VITAE**

Department of Agricultural & Applied Economics  
University of Wisconsin  
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### **EDUCATION**

B.A., 1986 Economics and Political Science, Yale University  
M.A., 1994 Agricultural and Applied Economics, University of Wisconsin-Madison  
Ph.D., 1998 Agricultural and Applied Economics, University of Wisconsin-Madison  
*Dissertation Title:* "Developing Sustainable Agricultural Production: The Diffusion of Water Conserving Technologies in Tunisia"  
*Committee:* Jean-Paul Chavas (chair), Michael Carter, Bradford Barham

### **UNIVERSITY FACULTY APPOINTMENTS**

July 2006-present Associate Professor, Department of Agricultural & Applied Economics  
University of Wisconsin- Madison

July 2006-present Director, Program on Agricultural Technology Studies  
University of Wisconsin- Madison

July 2008- July 2009 Visiting Researcher, Fulbright scholar  
Institut d'Economie Rurale, Bamako, Mali

July 2002-2006 Assistant Professor, Department of Agricultural & Applied Economics  
University of Wisconsin- Madison

July 2002-2006 Associate Director, Program on Agricultural Technology Studies  
University of Wisconsin- Madison

Sept. 1998- June 2002 Assistant Professor, Department of Agricultural & Resource Economics  
University of Connecticut

Sept. 1995- Dec. 1995 Instructor, International Studies  
University of Wisconsin-Milwaukee

**RESEARCH INTERESTS:** Microeconomics of technology adoption, farm structure, agricultural biotechnology, intellectual property rights, land use, and economic development.

**ACADEMIC APPOINTMENT:** Research 50%, Extension 50%

## **PUBLICATIONS (since 2003)**

### **Journal Articles**

Useche, Pilar, Bradford Barham, and Jeremy Foltz. "Integrating Technology Traits and Producer Heterogeneity: A Mixed Multinomial Model of Genetically Modified Corn Adoption." *American Journal of Agricultural Economics*. 2009.

Foltz, Jeremy D. and B. Barham "The Productivity Effects of Extension Appointments in Land Grant Colleges" *Review of Agricultural Economics*. 2009.

Wolf, Marianne McGarry, L.J. Butler, A.J. Martin, and J. Foltz "Factors Impacting the Purchase Decision for Milk Labeled rBST-free and Organic." *Journal of Food Distribution Research*. 39(2008).

Foltz, Jeremy D., Bradford Barham, and Kwansoo Kim. "Synergies or Tradeoffs in University Life Science Research." *American Journal of Agricultural Economics*. (May 2007).

Huffman, W., G. Norton, G. Traxler, G. Frisvold, and J. Foltz. "Winners and Losers: Formula versus competitive funding of agricultural research" *Choices* 21(2006).

Foltz, Jeremy D. and Kim Zeuli. "The Role of Community and Farm Characteristics in Farm Input Purchasing Patterns" *Review of Agricultural Economics* (Winter, 2005) Vol. 27, No.4, pp. 508-525.

Foltz, Jeremy D. and G. Lang. "The Adoption and Impact of Management Intensive Rotational Grazing (MIRG) on Connecticut Dairy Farms" *Renewable Agriculture and Food Systems*. 20(4) (December 2005): 261-266.

Dhar, Tirtha and Foltz, Jeremy D. "Milk by Any Other Name... Consumer Benefits from Labeled Milk" *American Journal of Agricultural Economics*. Vol 87(1) (February, 2005): 214-228.

Foltz, Jeremy D. "Entry, Exit, and Farm Size: Assessing an Experiment in Dairy Price Policy." *American Journal of Agricultural Economics*. Vol 86(3) (August, 2004): 594-604.

Barham, Bradford, J. Foltz, D. Jackson-Smith, and S. Moon. "The Dynamics of Agricultural Biotechnology Adoption: Lessons from rBST use in Wisconsin, 1994-2001" *American Journal of Agricultural Economics*. Vol 86(January 2004):61-72.

Barham, Bradford, J. Foltz, D. Jackson-Smith, and S. Moon. "A Comparative Analysis of Recombinant Bovine Somatotropin Adoption Across Major U.S. Dairy Regions." *Review of Agricultural Economics*. Vol. 26(Number 1, 2004):32-44.

Foltz, Jeremy D. "Credit Market Access and Profitability in Tunisian Agriculture". *Agricultural Economics*. Vol. 30(2004): 229-240.

Foltz, Jeremy D. "Discussion: Economies of Scale and Scope in Agricultural Research" Papers and Proceedings from 2003 Annual Meeting, "Patent Policy and Agriculture" Principal paper session. *American Journal of Agricultural Economics*. 85(Number 5, 2003):1283-1284.

Foltz, Jeremy D. "The Economics of Water Conserving Technology Adoption in Tunisia: An Empirical Estimation of Farm Technology Choice." *Economic Development and Cultural Change*. January, 2003.

Foltz, Jeremy D., K. Kim, and B. Barham. "A Dynamic Analysis of University Agricultural Biotechnology Patent Production." *American Journal of Agricultural Economics*. February, 2003: 189-197.

### **Book Chapters**

Dhar, Tirtha and Foltz, Jeremy D. "Milk by Any Other Name... Consumer Benefits from Labeled Milk" re-print of journal article as a chapter in: Evenson, Robert E. and Terri Raney editors, *The Political Economy of Genetically Modified Foods*. Surrey UK: Edward Elgar. 2006.

Dhar, Tirtha and Jeremy Foltz. "The Impact of Intellectual Property Rights in the Plant/Seed Industry", Chapter in J. Kesan ed. *Seeds of Change*. CABI Press, 2007.

Foltz, Jeremy D. "Micro-Economic Perspectives on Tunisia's Agro-Export Strategy." Chapter 9 in H. Lofgren ed. *Food, Agriculture, and Economic Policy in the Middle East and North Africa*. Volume 5 of *Research in Middle East Economics*. Amsterdam: Elsevier Science. pp. 209-230, 2003

Foltz, Jeremy D. "Land Management and Property Rights". Theme overview chapter in the *UNESCO Encyclopedia of Life Support Systems*. 2003

Foltz, Jeremy D. "Valuation and Ownership of Genetic Resources in Agriculture" Chapter in the *UNESCO Encyclopedia of Life Support Systems*. 2003

Foltz, Jeremy D., Bruce A. Larson, Rigoberto Lopez. 2001. "Land Tenure, Investment, and

### **PAPERS IN REVIEW**

Kim, Kwansoo, B. Barham, J.P. Chavas, and J. Foltz. "Analyzing Scope Economies in R&D at US Universities."

Foltz, Jeremy D., B. Barham, J.P. Chavas, and K. Kim. "Efficiency and Technological Change at US Research Universities"

Foltz, Jeremy and Ousman Gajigo. "Assessing the Returns to Education in the Gambia"

Aldana, Ursula, B. Barham, J. Foltz, and P. Useche. “The Dynamics of GM Corn Adoption in Minnesota and Wisconsin: Stacked Varieties, Sequential Adoption, and Learning.”

Barham, B. and J. Foltz. “Patenting, Commercialization, and US Academic Research in the 21<sup>st</sup> Century: The Resilience of Basic, Federally Funded Open Science”

### **PAPERS IN PROGRESS (not yet submitted for review)**

De los Campos, G., J.D. Foltz, and J.P. Chavas, “A Semi-parametric Stochastic Frontier Model.”

De los Campos, G., J.D. Foltz, and J.P. Chavas, “A Semi-Parametric Assessment of Technology in Dairy Farming in the US”

Dhar, Tirtha and Jeremy D. Foltz. “Is Soy Milk? The Economics of the Soy Milk Market”

Gajigo, Ousman and J. D. Foltz. “Ethnic Networks and Enterprise Credit: The Serahules of The Gambia”

Gajigo, Ousman and J. D. Foltz. “Ethnic Networks and Enterprise Labor Quality: The Serahules of The Gambia”

Useche, Pilar, B. Barham, J. Foltz, and U. Aldana. “Estimating Producers’ Willingness to Pay For Corn Seed Traits Not Yet In The Market: Genetically Modified Vs. Non Genetically Modified Traits”

### **RECENT INVITED ACADEMIC PRESENTATIONS**

University of Minnesota Development Conference, May 2007

Yale University, 2007

American Agricultural Economics Association, July 2006

NC-1003 Meetings, Jekyll Island Georgia, March 2006

Technology Transfer Society Meetings, September 2005

American Agricultural Economics Association, August 2005

University of British Columbia, May 2005

American Agricultural Economics Association, August 2004

U. of Illinois, Symposium on Intellectual Property of Ag-Biotech, April 2004

American Agricultural Economics Association, August 2003

International Consortium on Ag. Biotech Research, Ravello, Italy, June 2003

Insite Lecture Series, U. of Wisconsin Business School, February 2003

### **FELLOWSHIPS AND HONORS**

Fulbright, Faculty Research Abroad Fellowship 2008 – 2009

Taylor-Hibbard Graduate Student: “Best Contribution to the Graduate Program” Award, 2005

Fulbright-Hays, Doctoral Dissertation Fellowship 1994-95

Fulbright, Graduate Study Abroad Fellowship 1994-95 (declined)

MacArthur Foundation, UW MacArthur Scholars Fellowship 1992-96

Gamma Sigma Delta, Honor Society of Agriculture 1992

### **CONSULTING**

- USAID and DAI, "Agricultural Biotechnology Assessment for West and Central Africa" (2006-2007).
- Day, Berry, and Howard Law Firm and Rollin Corp. Expert witness testimony (2006)
- Connecticut Yankee Power Plant/Bechtel Corp. "Agricultural Land Use Potential" Research and court testimony. (2002 -2003)
- Harvard Institute for International Development. "Land Tenure & Agricultural Productivity in Nicaragua" (with R. Lopez and B. Larson) 1999-2000.
- Consultant, World Bank, Rural Development Division (June 1998-September 1998)

### **International Work Experience**

Tunisia, Morocco, Egypt, Mali, Chad, Ghana, Ethiopia

### **LANGUAGES**

French (Fluent); Arabic: Classical & Tunisian Colloquial; (Beginner); Bambara (Advanced)

### **PROFESSIONAL AFFILIATIONS**

American Economic Association  
American Applied Economics Association  
International Agricultural Economics Association  
American Association for Advancement of Science

### **REVIEWER**

#### **Journals**

American Economic Review, American Journal of Agricultural Economics, Canadian Journal of Agricultural Economics, Agricultural Economics, Agribusiness, Environment and Development Economics, Economic Development and Cultural Change, Agbio Forum, Journal of the American Water Resources Association, Research in Middle East Economics, Review of Agricultural Economics, Journal of Agricultural and Resource Economics, Agricultural and Resource Economics Review, Journal of Agriculture Food and Industrial Organization, Managerial and Decision Economics, B.E. Journals in Economic Analysis and Policy, Rural Sociology

#### **Academic Book Publishers**

Kumarian Press

Revised 9/15/09